

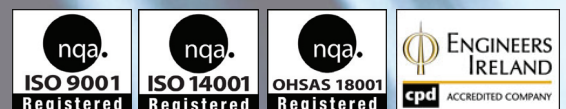


# UMTS Network Design & Cost

*Estimation for National UMTS900, UMTS1800 & UMTS2100 Networks*

9 June 2008

15 January 2009



# 1. Executive Summary

A design exercise was carried out in order to assess the deployment cost of national UMTS networks in the 900 MHz, 1800 MHz and 2100 MHz bands. The design was carried out to provide voice & data coverage to 95% of the population and 80% of the geographic area of the Republic of Ireland. The number of base-station sites required for a 900 MHz network was found to be 533, 1013 for an 1800 MHz network and 1243 for a 2100MHz network.

Dimensioning was then carried out for an assumed subscriber profile giving a requirement for seven RNC's to switch 4.28Gbps of traffic. The core network was then also dimensioned.

In estimating the cost of network deployment, the following network model was taken into account.

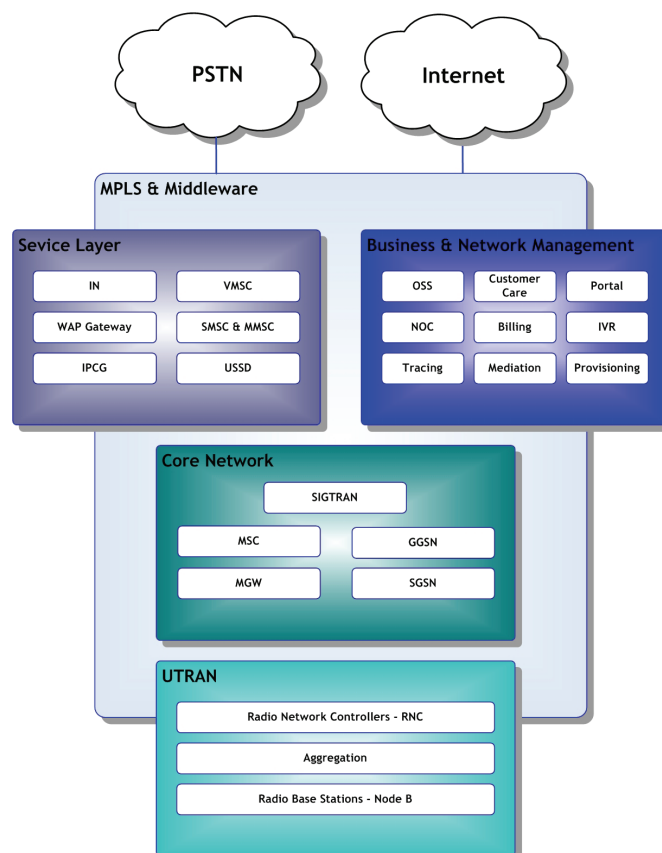


Figure 1-1 High level UMTS network model

Detailed pricing was examined for turnkey rollout, the Radio Access Network (RAN), the core network, the service layer, mediation, provisioning, middleware & applications, network management and customer management.

All hardware pricing are estimates. Vendors do not publish pricing, and hardware costs are generally blended into turnkey packages including services and O&M. Vilicom has estimated pricing based on the projects on which it has worked internationally. The following costs were calculated based on recent network deployment costs for UMTS networks internationally.

The table below shows the total deployment cost of a 900MHz, 1800MHz and 2100MHz network to cover 95% of the Irish population.

| System   | 900MHz Cost  | 1800MHz Cost | 2100MHz Cost |
|--|--------------|--------------|--------------|
| UTRAN  | €xxx,xxx,xxx | €xxx,xxx,xxx | €xxx,xxx,xxx |
| Core Network   | €xx,xxx,xxx  | €xx,xxx,xxx  | €xx,xxx,xxx  |
| Service Layer  | €xx,xxx,xxx  | €xx,xxx,xxx  | €xx,xxx,xxx  |
| Mediation, Provisioning, Network and Customer Management | €xx,xxx,xxx  | €xx,xxx,xxx  | €xx,xxx,xxx  |
| Total  | €xxx,xxx,xxx | €xxx,xxx,xxx | €xxx,xxx,xxx |

*Table 1-1 Estimated network deployment costs*

The table shows that for the dimensioning assumptions, the deployment cost of a UMTS1800 network is 88.5% of the cost of deploying a UMTS2100 network. The deployment cost of a UMTS900 network is 65.6% of the cost of deploying a UMTS2100 network.

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## Glossary

|                |  |
|----------------|--|
| <b>ADC</b>     | Acquisition, Design & Construction   |
| <b>BH</b>      | Busy Hour  |
| <b>DED</b>     | District Electoral Division, the smallest geographic area for census data                |
| <b>DNS</b>     | Domain Name System   |
| <b>E1</b>      | European carrier, type 1. A transmission standard with a line rate of 2.048Mbps          |
| <b>Erl</b>     | Erlang - unit of tele-traffic  |
| <b>GB</b>      | Giga <i>Bytes</i>  |
| <b>Gbps</b>    | Giga <i>bits</i> per second  |
| <b>GGSN</b>    | Gateway GPRS support node  |
| <b>GPRS</b>    | General Packet Radio Service   |
| <b>H/W</b>     | Hardware   |
| <b>HLR</b>     | Home Location Register   |
| <b>IN</b>      | Intelligent Networking   |
| <b>IPCG</b>    | Internet Protocol (data) Charging Gateway  |
| <b>Iu</b>      | Logical link between the radio network controller and the core network                   |
| <b>Iub</b>     | Logical link between the radio network controller and radio base-stations (NodeB's)      |
| <b>IuCS</b>    | An Iu dedicated to circuit switched traffic, e.g. voice                                  |
| <b>IuPS</b>    | An Iu dedicated to packet switched traffic   |
| <b>IVR</b>     | Interactive voice response   |
| <b>kbps</b>    | Kilobits per second  |
| <b>LAN</b>     | Local Area Network   |
| <b>MAPL</b>    | Maximum Allowed Path Loss  |
| <b>MB</b>      | Mega <i>Bytes</i>  |
| <b>Mbps</b>    | Mega <i>bits</i> per second  |
| <b>mErl</b>    | One thousandth of an Erlang  |
| <b>MGW</b>     | Media Gateway  |
| <b>MMSC</b>    | Multimedia Message Service Centre  |
| <b>MPLS</b>    | Multi-Protocol Label Switching   |
| <b>MSC</b>     | Mobile Switching Centre  |
| <b>NOC</b>     | Network Operations Centre, also known as Service Management Centre                       |
| <b>NodeB</b>   | A 3g base-station  |
| <b>O&amp;M</b> | Operations and Maintenance   |
| <b>OSS</b>     | Operations Sub-System  |
| <b>PSTN</b>    | Public Switched Telephone Network  |
| <b>RAN</b>     | Radio Access Network   |
| <b>RF</b>      | Radio Frequency  |
| <b>RNC</b>     | Radio Network Controller   |
| <b>SAN</b>     | Storage Area Network   |
| <b>SDH</b>     | Synchronous Digital Hierarchy  |
| <b>SGSN</b>    | Serving GPRS Support Node  |
| <b>SIGTRAN</b> | An extension of SS7 to carry signalling over IP  |
| <b>SMSC</b>    | Short Message Service Centre   |
| <b>STM-1</b>   | Synchronous Transport Module, a transmission rate of SDH with a line rate of 155.52 Mbps |
| <b>STM-4</b>   | Synchronous Transport Module, a transmission rate of SDH with a line rate of 622.08 Mbps |
| <b>UMTS</b>    | Universal Mobile Telephony System  |
| <b>USSD</b>    | Unstructured Supplementary Service Data  |
| <b>UTRAN</b>   | UMTS Terrestrial Radio Access Network  |
| <b>VAS</b>     | Value Added Services   |
| <b>VMSC</b>    | Voice Mail Service Centre  |
| <b>WAN</b>     | Wide Area Network  |
| <b>WAP</b>     | Wireless Application Protocol  |

## 2. Cellular Design Methodology

The design was carried out using a hexagonal cell plan. The following steps were carried out:

- Definition of the radio link budget
- Definition of the radio propagation model
- Calculation of cell range and area
- Analysis of census data to create the coverage target area required to deliver the required population and geographic coverage
- Analysis of target areas for indoor coverage
- Creation of cellular design

### 2.1. UMTS900 LINK BUDGETS

| System Parameters   | Value | Units | Notes               |
|---------------------|-------|-------|---------------------|
| Operating Frequency | 900   | MHz   | Specified by ComReg |
| Duplex              | FDD   |       | Specified by ComReg |
| Target DL bit rate  | 384   | kbps  | From ComReg         |
| Target UL bit rate  | 64    | kbps  | From ComReg         |

*Table 2-1 Assumptions and inputs used in the UMTS900 link budget*



## 2.2. UMTS1800 LINK BUDGETS

| System Parameters   | Value | Units | Notes               |
|---------------------|-------|-------|---------------------|
| Operating Frequency | 1800  | MHz   | Specified by ComReg |
| Duplex              | FDD   |       | Specified by ComReg |
| Target DL bit rate  | 384   | kbps  | From ComReg         |
| Target UL bit rate  | 64    | kbps  | From ComReg         |

## 2.3. LINK BUDGET RESULTS

### 2.3.1. Calculated Maximum Allowed Path Losses

The table below contains a summary of the calculated maximum allowed path losses for each design scenario.

| Freq. (MHz) | Urban MAPL (dB) | Suburban MAPL (dB) | Rural MAPL (dB) |
|-------------|-----------------|--------------------|-----------------|
| 900         | 126.9           | 134.5              | 140.5           |
| 1800        | 126.9           | 134.5              | 140.5           |
| 2100        | 126.9           | 134.5              | 140.5           |

*Table 2-2 - Summary of Maximum Allowed Path Losses (MAPL)*

## 2.4. HEXAGONAL NETWORK DESIGNS

### 2.4.1. Cell Size and Range

The link budgets and propagation models were combined together to calculate the cell ranges for each type of environment. These are shown in the table below.

| Freq (MHz) | Urban Cell Range (km) | Suburban Cell Range (km) | Rural Cell Range (km) |
|------------|-----------------------|--------------------------|-----------------------|
| 900        | 1.0329                | 1.697                    | 16.198                |
| 1800       | 0.558                 | 0.918                    | 10.949                |
| 2100       | 0.470                 | 0.772                    | 9.753                 |

*Table 2-3 - Cell range summary*

These cell sizes formed the basis of the hexagonal design to determine the site count.

### 2.4.2. Hexagonal Design Templates

Using the cell ranges calculated a hexagonal template was generated in the radio network-planning tool. A template was automatically generated by the radio network-planning tool for each cell type.

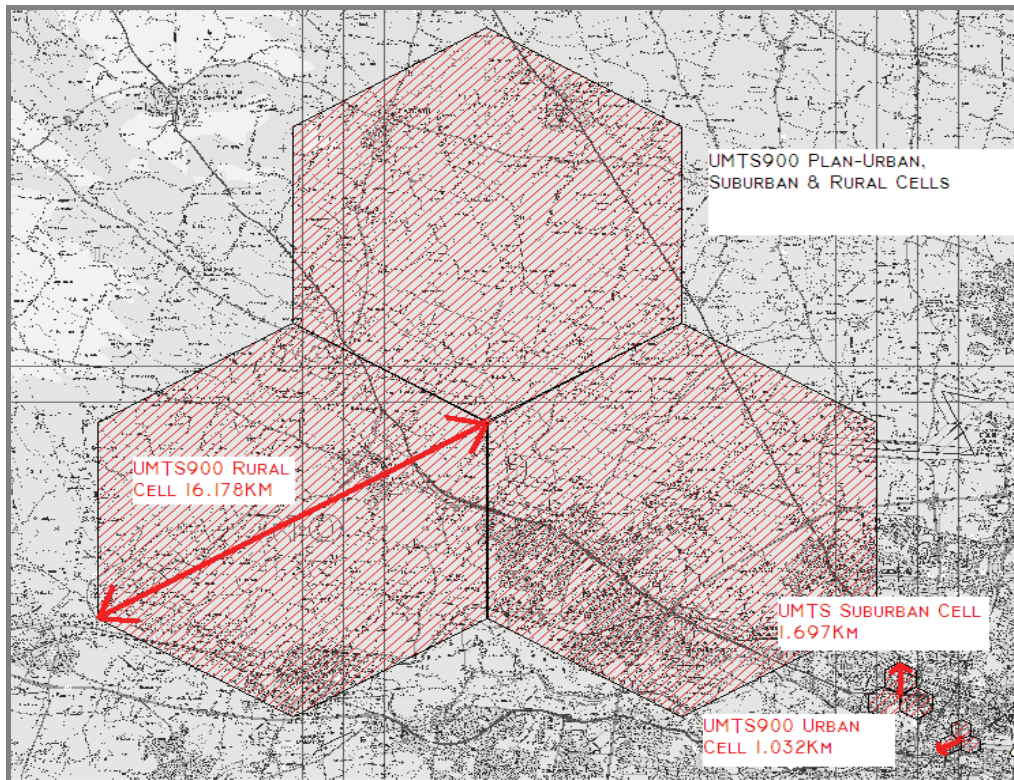


Figure 2-1 Hexagonal site templates for UMTS 900

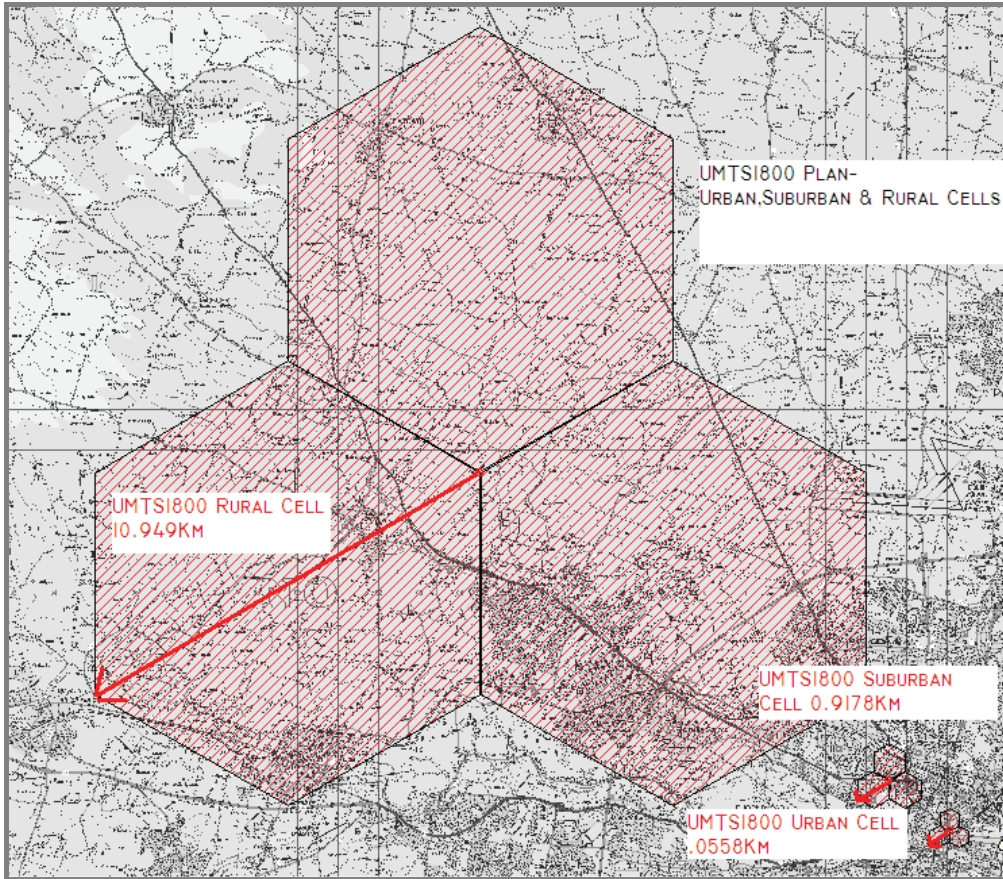


Figure 2-2 Hexagonal site templates for UMTS 1800

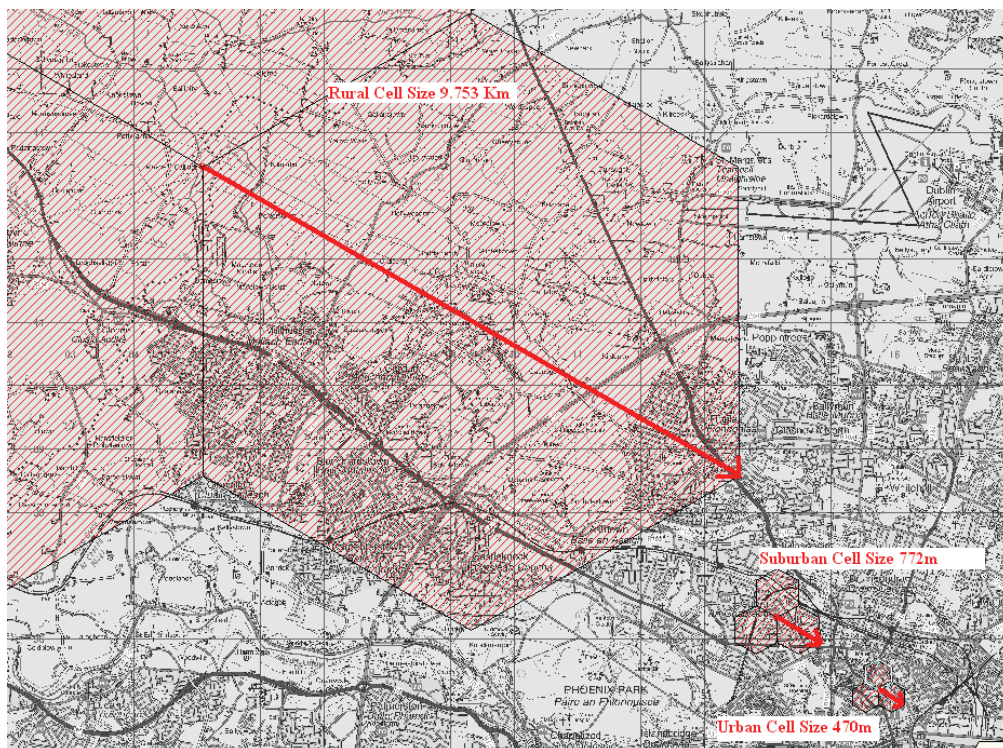


Figure 2-3 Hexagonal site templates for UMTS 2100

### 2.4.3. Coverage Target Area

The design requirement all three networks was 95% population coverage and 80% geographical coverage, with both criteria fulfilled. Using the census 2006 data, a coverage target polygon was created to give 95% population coverage. This percentage coverage was calculated using a proportional sum of the area of each District Electoral Division covered by the polygon. The final polygon provided 95.03% population coverage and 87.76% geographic coverage. This is shown in Figure 2-4 below.

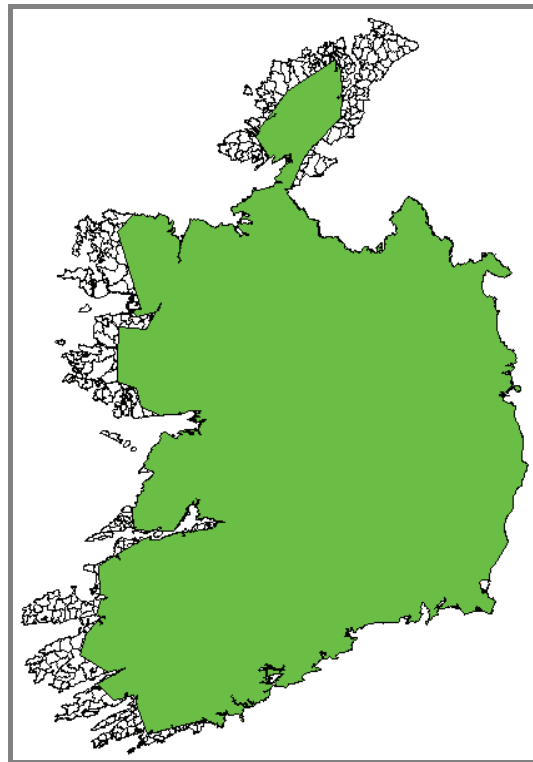


Figure 2-4 Map showing the 95.03% population coverage polygon

### 2.4.4. Radio Network Design Methodology

For all three designs, the 95% coverage polygon described was used as a boundary for the designs. The area inside this polygon was then divided up into 3 categories, Urban, Suburban & Rural. Each of these areas was populated with the appropriate site templates. It was ensured that each area type overlapped with the adjacent area types.

Five areas were considered to be of the urban environment type; Dublin, Cork, Limerick, Galway and Waterford city centres. These cities also had large suburban areas.

Using the Census 2006 data [2], all towns with a population of over 1500 people were examined individually and additional sites were deployed as appropriate to ensure adequate indoor coverage.

The remainder of the country inside the 95% population coverage polygon was populated with rural sites.

#### 2.4.5. UMTS900 Radio Network Design

Using the urban, suburban and rural UMTS900 hexagonal site templates, a network was designed to cover the 95% polygon. This network design is shown in the figures below.

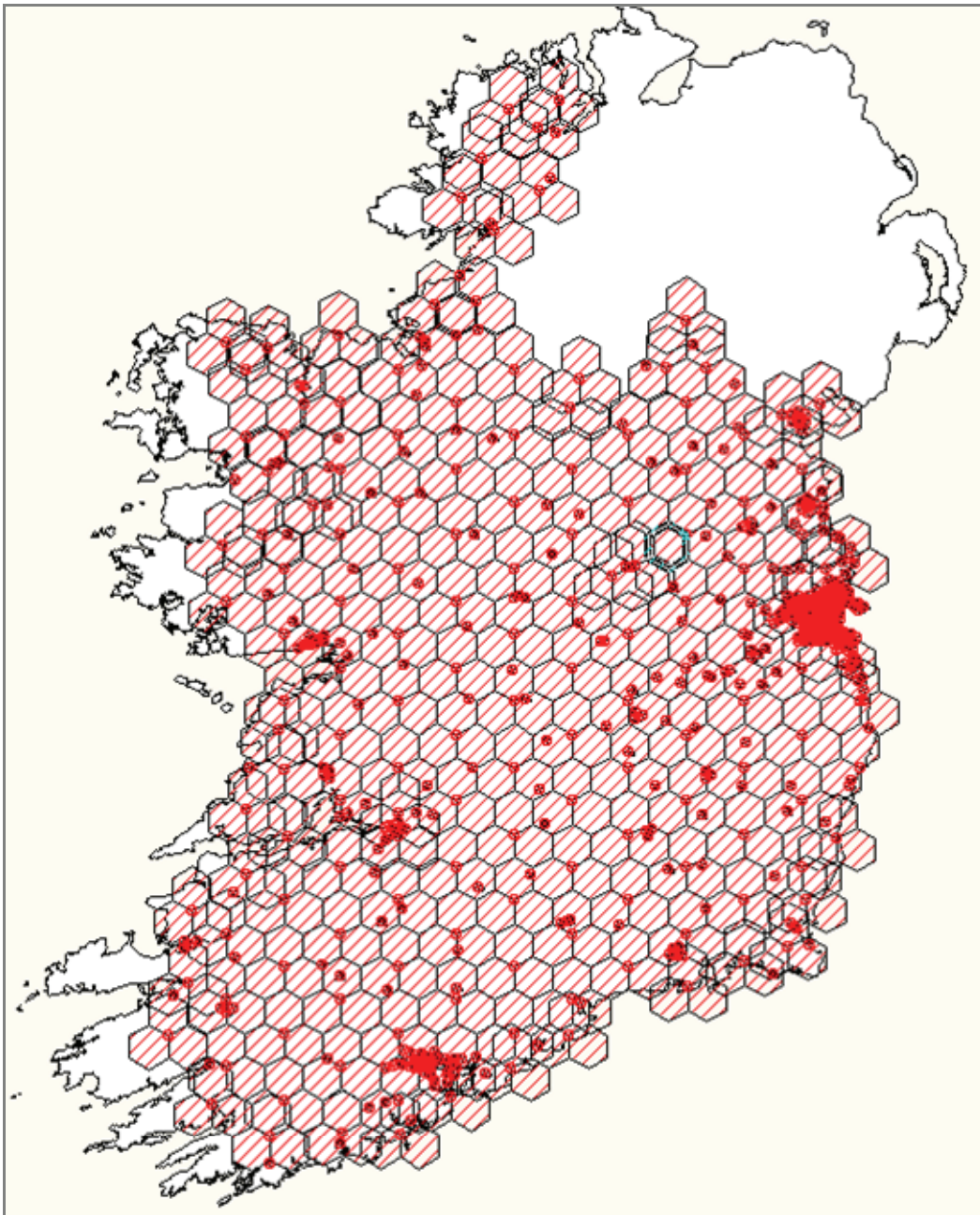
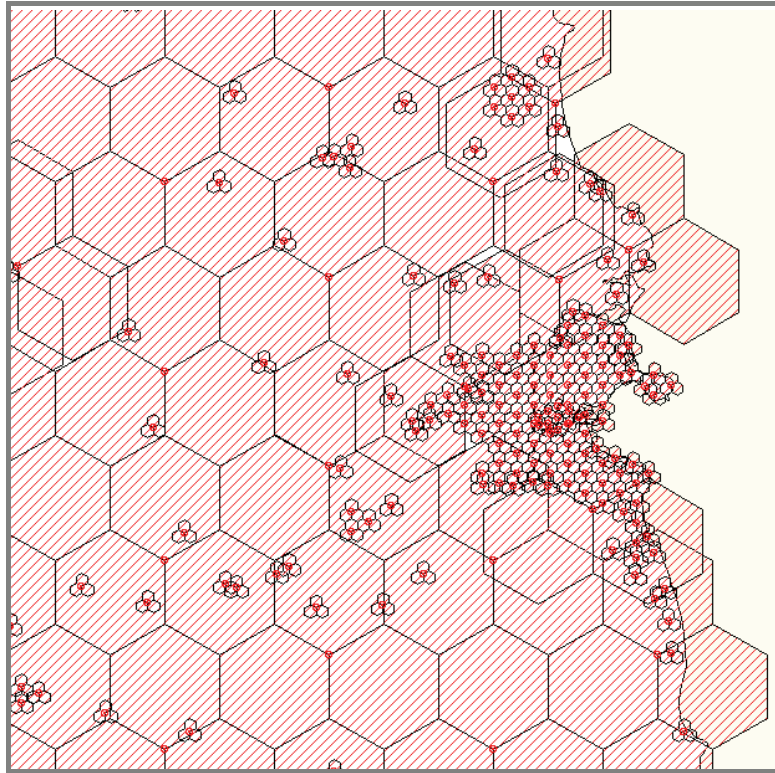
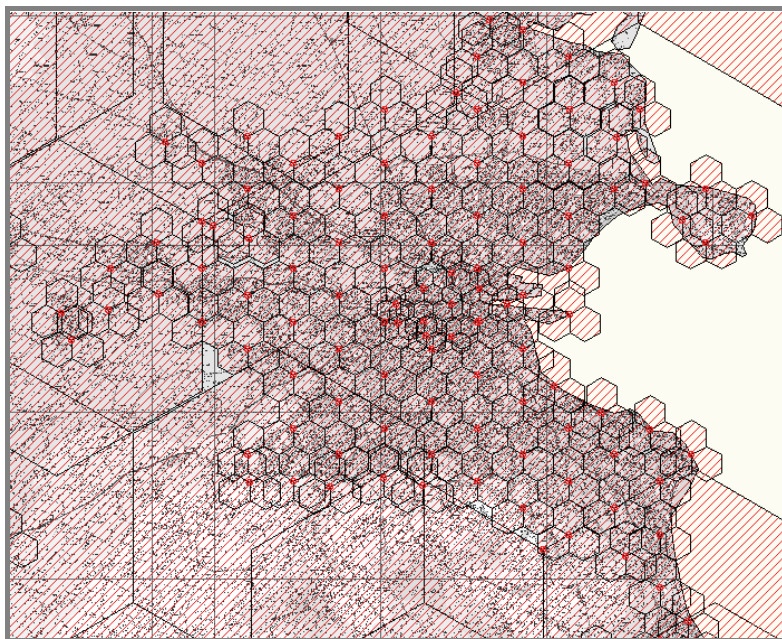


Figure 2-5 National view of the UMTS900 radio design



*Figure 2-6 Greater Dublin area view of the UMTS900 radio design*



*Figure 2-7 Dublin area view of the UMTS900 radio design*

The design of the UMTS 900 network resulted in a requirement for 533 NodeB's to fulfil the 95% population and 80% geographical coverage objectives.



#### 2.4.6. UMTS1800 Radio Network Design

Using the urban, suburban and rural UMTS1800 hexagonal site templates, a network was designed to cover the 95% polygon. This network design is shown in the figures below.

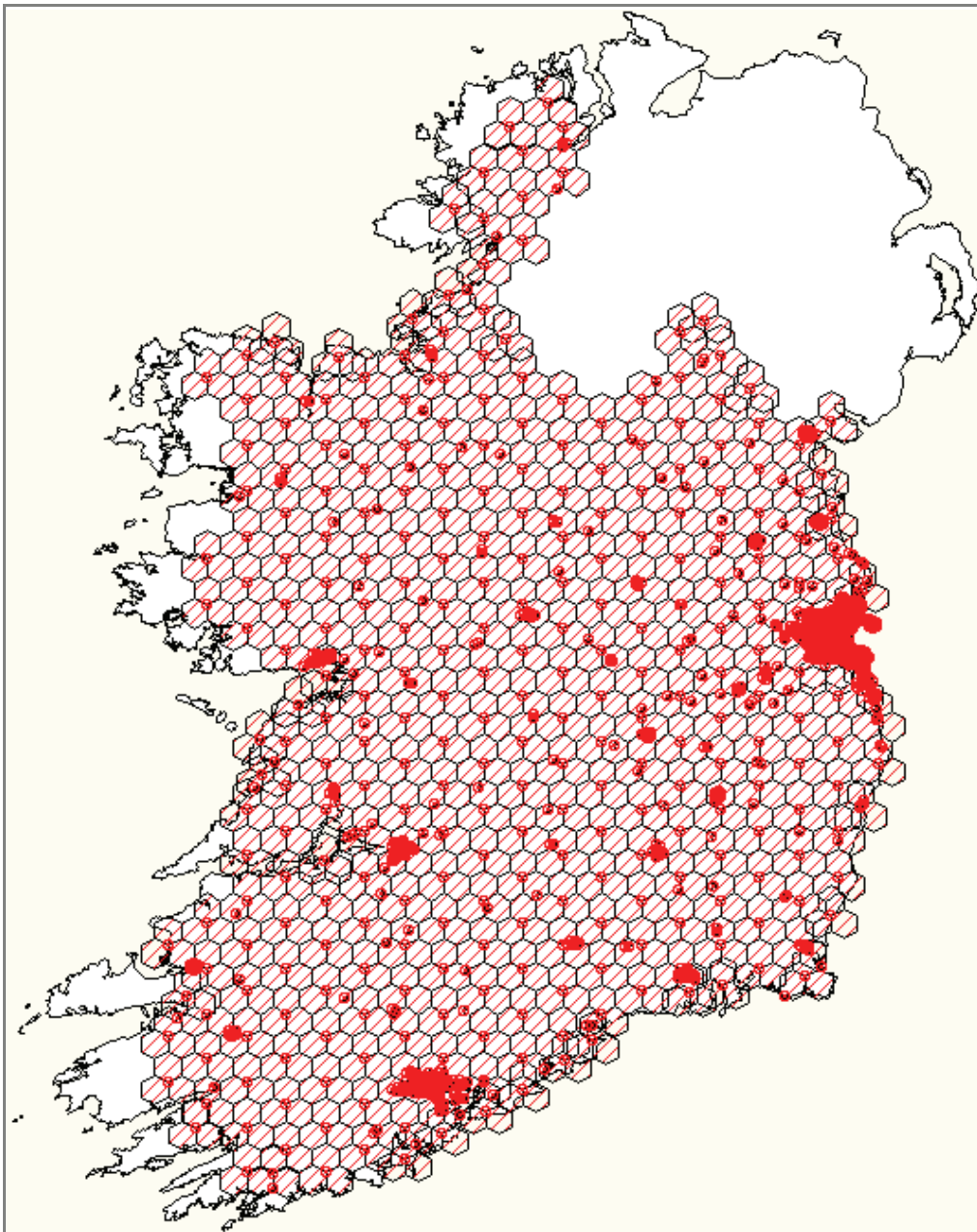
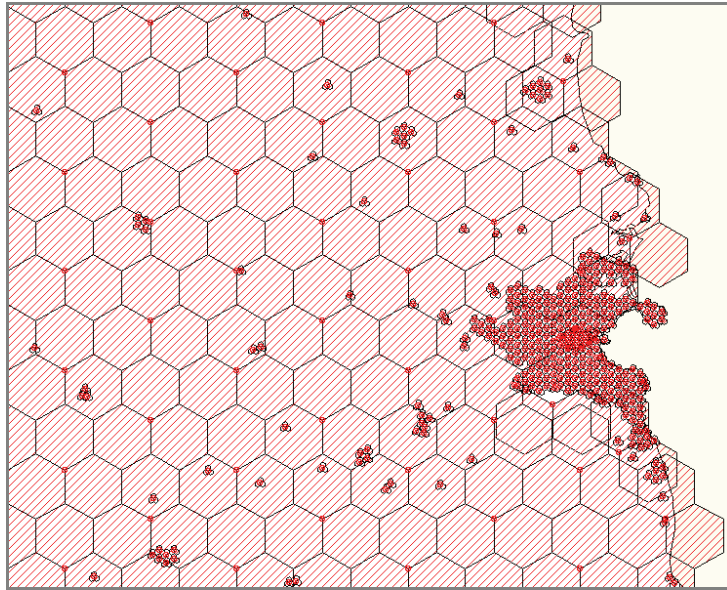
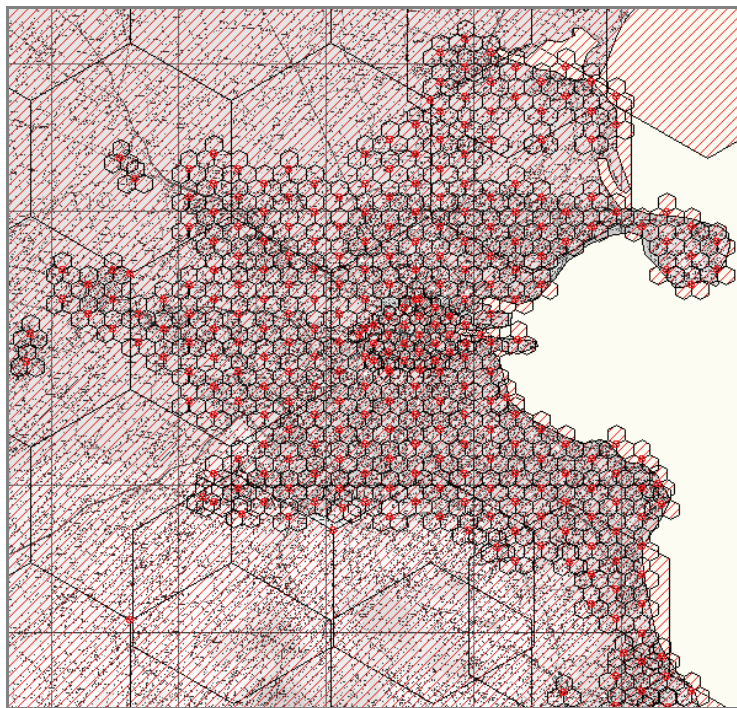


Figure 2-8 National view of the UMTS1800 radio design



*Figure 2-9 Greater Dublin area view of the UMTS1800 radio design*



*Figure 2-10 Dublin area view of the UMTS1800 radio design*

The design of the UMTS 1800 network resulted in a requirement for 1013 NodeB's to fulfil the 95% population and 80% geographical coverage requirements.

#### 2.4.7. UMTS2100 Radio Network Design

Using the urban, suburban and rural UMTS2100 hexagonal site templates, a network was designed to cover the 95% polygon. This network design is shown in the figures below.

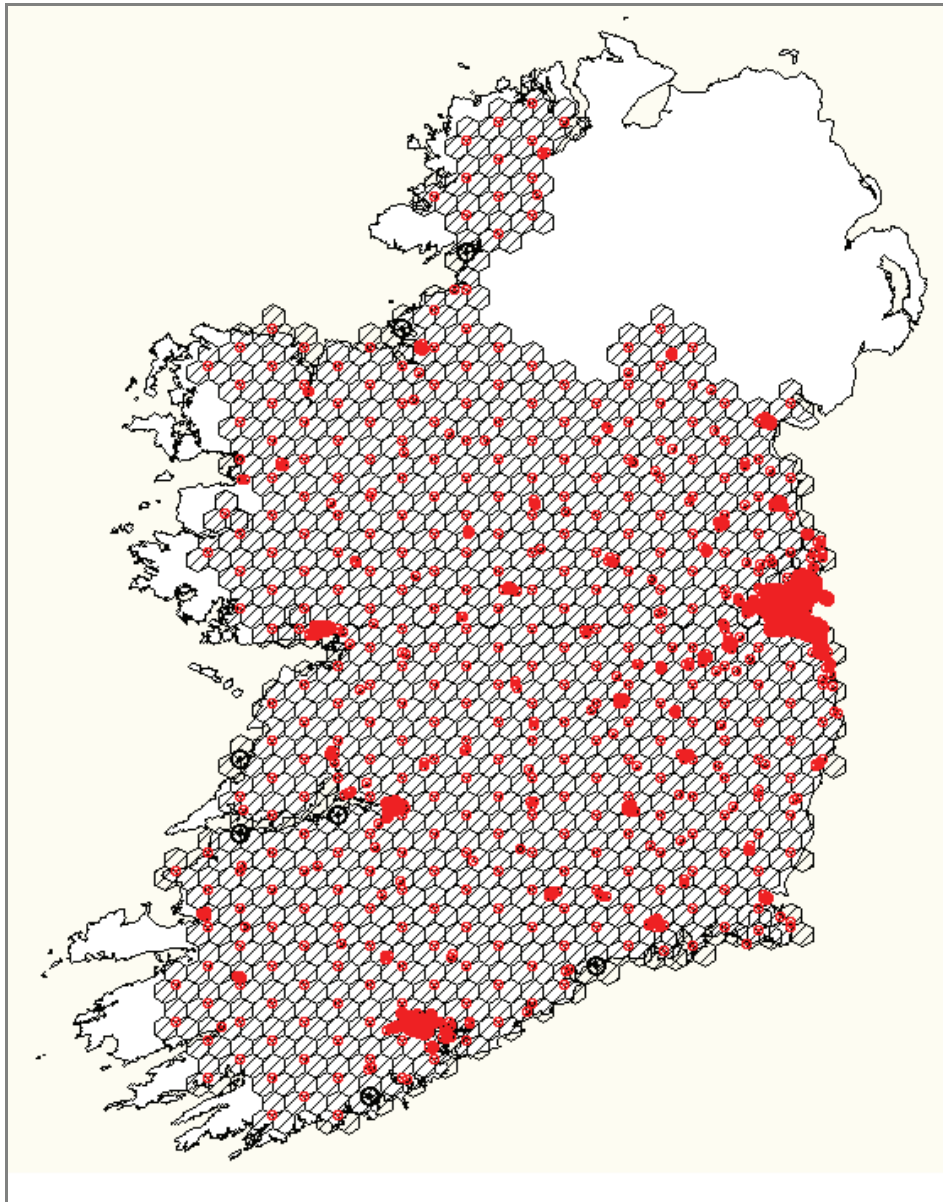
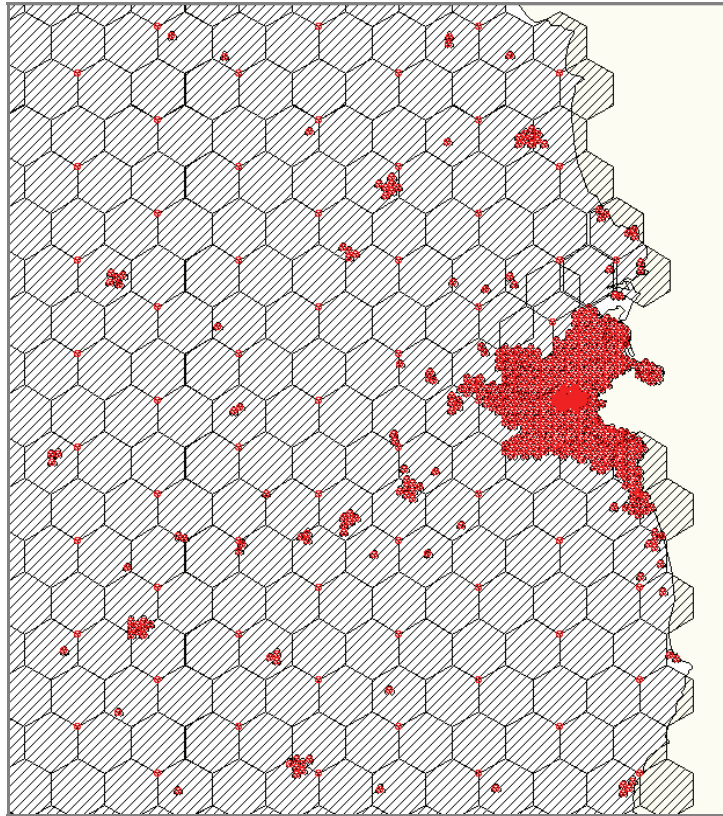
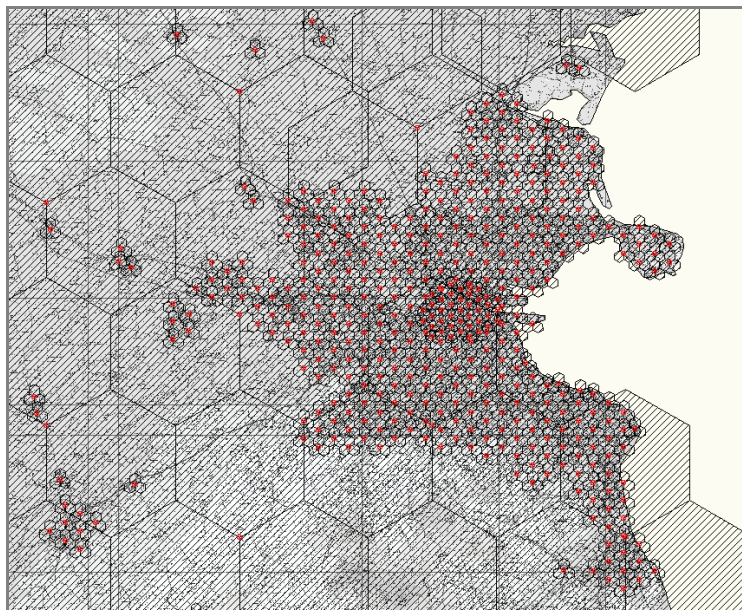


Figure 2-11 National view of the UMTS2100 radio design



*Figure 2-12 Greater Dublin area view of the UMTS1800 radio design*



*Figure 2-13 Dublin area view of the UMTS1800 radio design*

The design of the UMTS 2100 network resulted in a requirement for 1243 NodeB's to fulfil the 95% population and 80% geographical coverage requirements.

### 3. Network Dimensioning

#### 3.1. LOGICAL NETWORK STRUCTURE

The radio access network (RAN) model defines a system consisting of the RNC and NodeB functional network elements. Each Node B is connected to only one RNC via lub interface, whereas an RNC can be connected to a number of other RNC's via lur interface. Each RNC is also connected to the core network via lu interface. These interfaces can be seen below. Many of the logical interfaces can be implemented using various transport technologies, e.g. Ethernet or ATM, which require extra equipment such as routers and switches for additional concentration and circuiting.

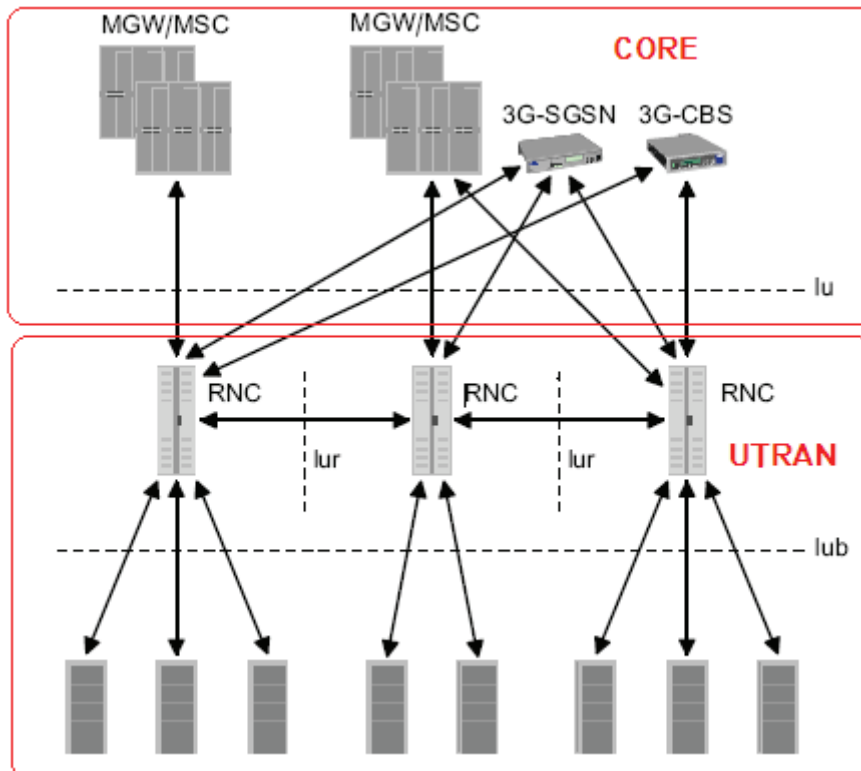


Figure 3-1 Overview of the network architecture

### 3.2. DIMENSIONING ASSUMPTIONS

The network was designed to carry the estimated volumes of voice and data traffic generated by 2,000,000 voice and 200,000 data subscribers. Sites will need to be upgraded to a 2+2+2 or a 3+3+3 configuration if the number of users per cell exceeds the maximum number permitted on that cell. The limiting factor may not be cell capacity, but rather capacity on the lub.

When dimensioning the network, the following assumptions were made:

- Traffic is spread evenly over each cell in the network
- 2,000,000 Voice and 200,000 Data Subscribers
- Typical RNC can process 675 Mbps
- Voice Traffic 25mErl per subscriber in the busy hour
- Data Traffic 1GB per subscriber per month
- 1GB is a blended average per subscriber
- 1GB per subscriber is a bundled data package
- Circuit-switched data is negligible

### 3.3. UTRAN DIMENSIONING

#### 3.3.1. Voice Dimensioning Calculations

Total BH network traffic = (Erlangs per subscriber busy-hour) x (number of subs)  
= 0.025 x 2,000,000  
= 50,000 Erlangs, busy-hour

Convert to Gbps = 50,000 x 12.2kbps  
= 0.61 Gbps

#### 3.3.2. Data Dimensioning Calculations

Monthly data usage per subscriber = 1 GB  
Daily data usage per subscriber = 33.333 MB  
Daily BH usage per subscriber (20%) = 6.666 MB

---

|                                      |                     |
|--------------------------------------|---------------------|
| Convert to bits (X8)                 | = 53.33 Mb          |
| Convert to kbps per subscriber       | = 14.8148 kbps      |
| Total BH data traffic (200,000 subs) | = 14.8148 x 200,000 |
|                                      | = 2.9629 Gbps       |

### 3.3.3. Voice and Data Traffic

|                                 |                           |
|---------------------------------|---------------------------|
| 0.61 + 2.9629                   | = 3.57296 Gbps, busy-hour |
| Include a 20% overhead          | = 4.287552 Gbps busy-hour |
| Total network busy-hour traffic | = 4.287552 Gbps           |
| Number of RNC's required        | = 4.287552 / 0.675        |
|                                 | = 6.35                    |

Total number of RNC's required = 7

## 3.4. IUB DIMENSIONING

The total network traffic busy hour per second for 2 million voice and 200,000 data subscribers is calculated to be 4.29 Gbps.

### 3.4.1. UMTS 900 Iub Dimensioning

The UMTS 900 network was designed with 533 sites. With the busy hour traffic evenly distributed over the network, each site will have to carry 8.048 Mbps. This equates to five E1's per site and 2665 E1's in total for the network.

### 3.4.2. UMTS 1800 Iub Dimensioning

The UMTS 1800 network was designed with 1013 sites. With the busy hour traffic evenly distributed over the network, each site will have to carry 4.23 Mbps. This equates to an average of three E1's per site and 3039 E1's in total for the network.

### 3.4.3. UMTS 2100 Iub Dimensioning

The UMTS 1800 network was designed with 1243 sites. With the busy hour traffic evenly distributed over the network, each site will have to carry 3.45Mbps. This equates to an average of two E1's per site and 2486 E1's in total for the network.

### 3.5. CORE NETWORK DIMENSIONING

#### 3.5.1. UMTS 900 Network

For a UMTS Network with 533 sites the following core network will be required.

| Core Node               | Quantity |
|-------------------------|----------|
| HLR                     | 2        |
| SGSN                    | 2        |
| GGSN                    | 2        |
| MSC's                   | 2        |
| MGW's                   | 2        |
| Signalling-Sigtran/MPLS | 1        |

*Table 3-1 UMTS900 core network*

#### 3.5.2. UMTS 1800 Network

For a UMTS Network with 1013 sites the following core network will be required.

| Core Node               | Quantity |
|-------------------------|----------|
| HLR                     | 2        |
| SGSN                    | 2        |
| GGSN                    | 2        |
| MSC's                   | 3        |
| MGW's                   | 3        |
| Signalling-Sigtran/MPLS | 1        |

*Table 3-2 UMTS1800 core network*



### 3.5.3. UMTS 2100 Network

For a UMTS Network with 1243 sites the following core network will be required.

| Core Node               | Quantity |
|-------------------------|----------|
| HLR                     | 2        |
| SGSN                    | 2        |
| GGSN                    | 2        |
| MSC's                   | 4        |
| MGW's                   | 4        |
| Signalling-Sigtran/MPLS | 1        |

*Table 3-3 UMTS2100 core network*

## 4. Deployment Cost Analysis

### 4.1. UTRAN COSTS

The following assumptions were inputs to the model:

- 35% of sites deployed on rooftops
- 35% of sites deployed on an existing tower
- 30% of sites deployed at a greenfield location
- The acquisition, design and construction of the network will be a turnkey implementation by a subcontractor

#### 4.1.1. UMTS 900 NodeB & UTRAN Costs

|  | Rooftop     | Greenfield  | Co-Location |
|--|-------------|-------------|-------------|
| Acquisition                              | €xx,xxx     | €xx,xxx     | €xx,xxx     |
| Design (RF, TX & Construction)           | €xx,xxx     | €xx,xxx     | €xx,xxx     |
| Construction                             | €xx,xxx     | €xx,xxx     | €xx,xxx     |
| H/W (Cabin, Racks, Tower, Antenna.. etc) | €xx,xxx     | €xx,xxx     | €xx,xxx     |
| Programme Management & Handling          | €x,xxx      | €x,xxx      | €x,xxx      |
| Total per Site                           | €xxx,xxx    | €xxx,xxx    | €xx,xxx     |
| Total Number of Sites                    | 533         |             |             |
| Percentage Split of Site types           | 35%         | 30%         | 35%         |
| Number of Sites of Type                  | 187         | 160         | 187         |
| Total Cost per Site Type                 | €xx,xxx,xxx | €xx,xxx,xxx | €xx,xxx,xxx |

Table 4-1 UMTS900 Turnkey rollout costs

|   | Number | Each        | Total        |
|---|--------|-------------|--------------|
| Total Acquisition, Design and Construction Cost | 533    | -           | €xx,xxx,xxx  |
| NodeB Hardware S111                             | 533    | €xx,xxx     | €xx,xxx,xxx  |
| Microwave Hop Equipment                         | 586    | €xx,xxx     | €x,xxx,xxx   |
| SDH Mgd Backhaul - STM1 Local Hubs to RNC       | 10     | €xxx,xxx    | €x,xxx,xxx   |
| SDH Mgd Backhaul - STM4 Local Hubs to RNC       | 5      | €xxx,xxx    | €x,xxx,xxx   |
| RAN Aggregation Switches                        | 7      | €xxx,xxx    | €x,xxx,xxx   |
| RNC Hardware                                    | 7      | €xxx,xxx    | €x,xxx,xxx   |
| RNC Software                                    | 7      | €xxx,xxx    | €x,xxx,xxx   |
| RNC Installation                                | -      | -           | €xxx,xxx     |
| UTRAN Software                                  | 1      | €xx,xxx,xxx | €xx,xxx,xxx  |
| OSS System                                      | 1      | €x,xxx,xxx  | €x,xxx,xxx   |
| Total UTRAN Cost                                |        |             | €xxx,xxx,xxx |

Table 4-2 UMTS900 UTRAN deployment costs

#### 4.1.2. UMTS 1800 NodeB & UTRAN Costs

|  | Rooftop     | Greenfield  | Co-Location |
|--|-------------|-------------|-------------|
| Acquisition                              | €xx,xxx     | €xx,xxx     | €xx,xxx     |
| Design (RF, TX & Construction)           | €xx,xxx     | €xx,xxx     | €xx,xxx     |
| Construction                             | €xx,xxx     | €xx,xxx     | €xx,xxx     |
| H/W (Cabin, Racks, Tower, Antenna.. etc) | €xx,xxx     | €xx,xxx     | €x,xxx      |
| Programme Management & Handling          | €x,xxx      | €x,xxx      | €x,xxx      |
| Total per Site                           | €xxx,xxx    | €xxx,xxx    | €xx,xxx     |
| Total Number of Sites                    | 1,013       |             |             |
| Percentage Split of Site types           | 35%         | 30%         | 35%         |
| Number of Sites of Type                  | 355         | 304         | 355         |
| Total Cost per Site Type                 | €xx,xxx,xxx | €xx,xxx,xxx | €xx,xxx,xxx |

Table 4-3 UMTS1800 turnkey rollout costs

|   | Number | Each        | Total        |
|---|--------|-------------|--------------|
| Total Acquisition, Design and Construction Cost | 1013   | -           | €xxx,xxx,xxx |
| NodeB Hardware S111                             | 1013   | €xx,xxx     | €xx,xxx,xxx  |
| Microwave Hop Equipment                         | 1114   | €xx,xxx     | €xx,xxx,xxx  |
| SDH Mgd Backhaul - STM1 Local Hubs to RNC       | 10     | €xxx,xxx    | €x,xxx,xxx   |
| SDH Mgd Backhaul - STM4 Local Hubs to RNC       | 5      | €xxx,xxx    | €x,xxx,xxx   |
| RAN Aggregation Switches                        | 7      | €xxx,xxx    | €x,xxx,xxx   |
| RNC Hardware                                    | 7      | €xxx,xxx    | €x,xxx,xxx   |
| RNC Software                                    | 7      | €xxx,xxx    | €x,xxx,xxx   |
| RNC Installation                                | -      | -           | €xxx,xxx     |
| UTRAN Software                                  | 1      | €xx,xxx,xxx | €xx,xxx,xxx  |
| OSS System                                      | 1      | €x,xxx,xxx  | €x,xxx,xxx   |
| Total UTRAN Cost                                |        |             | €xxx,xxx,xxx |

Table 4-4 UMTS1800 UTRAN deployment costs

#### 4.1.3. UMTS 2100 NodeB & UTRAN Costs

|  | Rooftop     | Greenfield  | Co-Location |
|--|-------------|-------------|-------------|
| Acquisition                              | €xx,xxx     | €xx,xxx     | €xx,xxx     |
| Design(RF, Tx & Construction)            | €xx,xxx     | €xx,xxx     | €xx,xxx     |
| Construction                             | €xx,xxx     | €xx,xxx     | €xx,xxx     |
| H/W (Cabin, Racks, Tower, Antenna.. etc) | €xx,xxx     | €xx,xxx     | €x,xxx      |
| Program Mgt. & Handling                  | €x,xxx      | €x,xxx      | €x,xxx      |
| Total per Site                           | €xxx,xxx    | €xxx,xxx    | €xx,xxx     |
| Total Number of Sites                    | 1,243       |             |             |
| Percentage Split of Site types           | 35%         | 30%         | 35%         |
| Number of Sites of Type                  | 435         | 373         | 435         |
| Total Cost per Site Type                 | €xx,xxx,xxx | €xx,xxx,xxx | €xx,xxx,xxx |

Table 4-5 UMTS2100 turnkey rollout costs

|   | Number | Each        | Total        |
|---|--------|-------------|--------------|
| Total Acquisition, Design and Construction Cost | 1243   | -           | €xxx,xxx,xxx |
| NodeB Hardware S111                             | 1243   | €xx,xxx     | €xx,xxx,xxx  |
| Microwave Hop Equipment                         | 1367   | €xx,xxx     | €xx,xxx,xxx  |
| SDH Mgd Backhaul - STM1 Local Hubs to Core      | 12     | €xxx,xxx    | €x,xxx,xxx   |
| SDH Mgd Backhaul - STM4 Local Hubs to Core      | 7      | €xxx,xxx    | €x,xxx,xxx   |
| RAN Aggregation Switches                        | 7      | €xxx,xxx    | €x,xxx,xxx   |
| RNC Hardware                                    | 7      | €xxx,xxx    | €x,xxx,xxx   |
| RNC Software                                    | 7      | €xxx,xxx    | €x,xxx,xxx   |
| RNC Installation                                | -      | -           | €xxx,xxx     |
| UTRAN Software                                  | 1      | €xx,xxx,xxx | €xx,xxx,xxx  |
| OSS System                                      | 1      | €x,xxx,xxx  | €x,xxx,xxx   |
| Total UTRAN Cost                                |        |             | €xxx,xxx,xxx |

Table 4-6 UMTS2100 UTRAN deployment costs

Assumptions:

1. RNC and core network equipment is co-located
2. RAN aggregators used for concentration and RNC port expansion
3. 10% overhead in microwave hops to cover topologies configured for some redundancy and protection

#### 4.1.4. Carrier Upgrade Costs

Carrier upgrade costs are presented in the tables below. It is important to note that adding second and subsequent carrier is more expensive than deployment of multiple carriers from the beginning of the network rollout.

|                                  | Number | Each    | Total       |
|----------------------------------|--------|---------|-------------|
| Hardware for 2nd Carrier Upgrade | 533    | €xx,xxx | €xx,xxx,xxx |
| Software for 2nd Carrier Upgrade | 533    | €xx,xxx | €xx,xxx,xxx |
| Total 2nd Carrier Upgrade Cost   |        |         | €xx,xxx,xxx |
| Hardware for 3rd Carrier Upgrade | 533    | €xx,xxx | €xx,xxx,xxx |
| Software for 3rd Carrier Upgrade | 533    | €xx,xxx | €xx,xxx,xxx |
| Total 3rd Carrier Upgrade Cost   |        |         | €xx,xxx,xxx |

*Table 4-7 UMTS900 carrier upgrade costs*

|                                  | Number | Each    | Total        |
|----------------------------------|--------|---------|--------------|
| Hardware for 2nd Carrier Upgrade | 1013   | €xx,xxx | €xx,xxx,xxx  |
| Software for 2nd Carrier Upgrade | 1013   | €xx,xxx | €xx,xxx,xxx  |
| Total 2nd Carrier Upgrade Cost   |        |         | €xx,xxx,xxx  |
| Hardware for 3rd Carrier Upgrade | 1013   | €xx,xxx | €xx,xxx,xxx  |
| Software for 3rd Carrier Upgrade | 1013   | €xx,xxx | €xx,xxx,xxx  |
| Total 3rd Carrier Upgrade Cost   |        |         | €xxx,xxx,xxx |

*Table 4-8 UMTS1800 carrier upgrade costs*

|                                  | Number | Each    | Total        |
|----------------------------------|--------|---------|--------------|
| Hardware for 2nd Carrier Upgrade | 1243   | €xx,xxx | €xx,xxx,xxx  |
| Software for 2nd Carrier Upgrade | 1243   | €xx,xxx | €xx,xxx,xxx  |
| Total 2nd Carrier Upgrade Cost   |        |         | €xx,xxx,xxx  |
| Hardware for 3rd Carrier Upgrade | 1243   | €xx,xxx | €xx,xxx,xxx  |
| Software for 3rd Carrier Upgrade | 1243   | €xx,xxx | €xx,xxx,xxx  |
| Total 3rd Carrier Upgrade Cost   |        |         | €xxx,xxx,xxx |

*Table 4-9 UMTS2100 carrier upgrade costs*

## 4.2. CORE NETWORK COSTS

### 4.2.1. UMTS 900 Core Network

The table below shows the core network requirements and pricing for the UMTS 900 network. It is assumed that all core network equipment is located at the same site. Property rental costs are not included in the pricing below.

| Node                    | No. of units | Unit Cost  | Total       |
|-------------------------|--------------|------------|-------------|
| HLR                     | 2            | €x,xxx,xxx | €x,xxx,xxx  |
| SGSN                    | 2            | €x,xxx,xxx | €x,xxx,xxx  |
| GGSN                    | 2            | €x,xxx,xxx | €x,xxx,xxx  |
| MSC                     | 2            | €x,xxx,xxx | €x,xxx,xxx  |
| MGW                     | 2            | €x,xxx,xxx | €x,xxx,xxx  |
| Signalling-Sigtran/MPLS | 1            | €x,xxx,xxx | €x,xxx,xxx  |
| Total Cost              |              |            | €xx,xxx,xxx |

*Table 4-10 UMTS900 core network costs*

### 4.2.2. UMTS1800 Core Network

The table below shows the core network requirements and pricing for the UMTS 1800 network. It is assumed that all core network equipment is located at the same site.

| Node                    | No. of units | Unit Cost  | Total      |
|-------------------------|--------------|------------|------------|
| HLR                     | 2            | €x,xxx,xxx | €x,xxx,xxx |
| SGSN                    | 2            | €x,xxx,xxx | €x,xxx,xxx |
| GGSN                    | 2            | €x,xxx,xxx | €x,xxx,xxx |
| MSC                     | 3            | €x,xxx,xxx | €x,xxx,xxx |
| MGW                     | 3            | €x,xxx,xxx | €x,xxx,xxx |
| Signalling-Sigtran/MPLS | 1            | €x,xxx,xxx | €x,xxx,xxx |
| Total Cost              |              |            | €x,xxx,xxx |

*Table 4-11 UMTS1800 core network costs*



#### 4.2.3. UMTS2100 Core Network

The table below shows the core network requirements and pricing for the UMTS 2100 network. It is assumed that all core network equipment is located at the same site.

| Node                    | No. of units | Unit Cost  | Total      |
|-------------------------|--------------|------------|------------|
| HLR                     | 2            | €x,xxx,xxx | €x,xxx,xxx |
| SGSN                    | 2            | €x,xxx,xxx | €x,xxx,xxx |
| GGSN                    | 2            | €x,xxx,xxx | €x,xxx,xxx |
| MSC                     | 4            | €x,xxx,xxx | €x,xxx,xxx |
| MGW                     | 4            | €x,xxx,xxx | €x,xxx,xxx |
| Signalling-Sigtran/MPLS | 1            | €x,xxx,xxx | €x,xxx,xxx |
| Total Cost              |              |            | €x,xxx,xxx |

*Table 4-12 UMTS2100 core network costs*

### 4.3. VAS/IN, SERVICE LAYER AND OTHER SUPPLEMENTARY SERVICE COSTS

#### 4.3.1. Service Layer

| Node                             | No. Nodes | Unit Cost  | Total       |
|----------------------------------|-----------|------------|-------------|
| IN - Service Data Point - SDP    | 5         | €x,xxx,xxx | €x,xxx,xxx  |
| Voicemail Service Centre - VMSC  | 2         | €x,xxx,xxx | €x,xxx,xxx  |
| Multimedia Message Centre - MMSC | 2         | €x,xxx,xxx | €x,xxx,xxx  |
| Short Message Centre - SMSC      | 2         | €x,xxx,xxx | €x,xxx,xxx  |
| IP Data Charging Gateway         | 2         | €x,xxx,xxx | €x,xxx,xxx  |
| WAP Gateway                      | 1         | €x,xxx,xxx | €x,xxx,xxx  |
| USSD Platform                    | 1         | €x,xxx,xxx | €x,xxx,xxx  |
| Total Cost                       |           |            | €xx,xxx,xxx |

Table 4-13 Service layer costs

#### 4.3.2. Mediation and Provisioning

| Node                        | Total       |
|-----------------------------|-------------|
| Billing System              | €xx,xxx,xxx |
| Mediation System - Hardware | €xxx,xxx    |
| Mediation Software          | €x,xxx,xxx  |
| Variable Charging System    | €x,xxx,xxx  |
| Provisioning System         | €xxx,xxx    |
| Total Cost                  | €xx,xxx,xxx |

Table 4-14 Mediation and provisioning costs

#### 4.3.3. Middleware, Infrastructure and Applications

| Item           | Total       |
|----------------|-------------|
| Middleware     | €x,xxx,xxx  |
| Infrastructure | €x,xxx,xxx  |
| SAN Storage    | €x,xxx,xxx  |
| Applications   | €x,xxx,xxx  |
| IP and MPLS    | €x,xxx,xxx  |
| LAN/WAN        | €xxx,xxx    |
| Firewalls      | €x,xxx,xxx  |
| DNS            | €x,xxx,xxx  |
| Total Cost     | €xx,xxx,xxx |

Table 4-15 Middleware, infrastructure and application costs

#### 4.3.4. Customer and Network Management Systems

| Item                                   | Total       |
|--|-------------|
| OSS                                    | €x,xxx,xxx  |
| Customer Care Management System        | €x,xxx,xxx  |
| IVR                                    | €x,xxx,xxx  |
| Enterprise Application Delivery System | €x,xxx,xxx  |
| Call Tracing System                    | €x,xxx,xxx  |
| Network Operations Centre              | €xx,xxx,xxx |
| Dealer & Commission Handling System    | €x,xxx,xxx  |
| Portal & Online Shop                   | €x,xxx,xxx  |
| Business Intelligence System           | €x,xxx,xxx  |
| Total Cost                             | €xx,xxx,xxx |

Table 4-16 Customer and network management system costs

#### 4.4. PRICING SUMMARY

The table below shows the total deployment price for each network type.

| System   | 900MHz Cost  | 1800MHz Cost | 2100MHz Cost |
|--|--------------|--------------|--------------|
| UTRAN  | €xxx,xxx,xxx | €xxx,xxx,xxx | €xxx,xxx,xxx |
| Core Network   | €xx,xxx,xxx  | €xx,xxx,xxx  | €xx,xxx,xxx  |
| Service Layer  | €xx,xxx,xxx  | €xx,xxx,xxx  | €xx,xxx,xxx  |
| Mediation, Provisioning, Network and Customer Management | €xx,xxx,xxx  | €xx,xxx,xxx  | €xx,xxx,xxx  |
| Total  | €xxx,xxx,xxx | €xxx,xxx,xxx | €xxx,xxx,xxx |

*Table 4-17 Summary costs of UMTS900, UMTS1800 & UMTS2100 network deployments*

## 5. References

[1] Laiho, Wacker & Novosad- Radio Networks Planning and Optimisation for UMTS, Wiley2002, Pg. 104

[2] Census 2006 Volume 1 - Population Classified By area CSO April 2007