



e-commerce

New Issues In Communications

National and International Forces

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Outline of Presentation

- **ICT - its importance for Ireland**
- **Forces driving change**
- **ICT – Government's role**

The Importance of ICT

- **Multiple new services, tools, industries**
- **Enabling greater efficiencies**
- **Enabling an inclusive Information Society**
- **Enhancing delivery of Government services**

E-Business: its strategic importance for Ireland

- **Importance of trade & services sector**
- **Software, electronics, financial services**
- **Existing base of companies in Ireland**
- **Potential of E-business is huge**
- **Target sectors**
- **Skilled workforce, demographics, language, taxation, supportive Government & business environments**

Growth of E-Business

E-Business in Europe

- **B2B revenue will greatly exceed B2C.**
- **E-Business valued at 14billion 2000 and £270 Billion by 2003.**

E-Business in United States

- **B2B revenue will be \$1.5 Trillion by 2004**
- **B2C revenue is expected to reach \$108 Billion by 2003.**

Forces Driving Change

- **Globalisation of markets and service providers**
- **Continuing advances in technology: mobility, bandwidth, multiplicity of delivery platforms**
- **International approaches to regulation**
- **Addressing consumer demands: e.g. data protection, transparent conditions of service etc.**

Forces Driving Change cont.

- **New market segments and forms of service provision in liberalised, converged sector**
- **Ireland's need to remain competitive in the new economy**
- **FDI companies assessing the ICT environment**
- **Delivery of Government services online**
- **Next generation more ICT aware**

ICT and Government

- **Developing an inclusive Information Society**
- **Regulatory framework: protecting various public interests**
- **Creating conditions for investment and market development**
- **Facilitating the development of E-business**
- **Delivery of Government Services Online**

National Development Plan **2000-2006: Objectives**

- **Continue sustainable national economic and employment growth**
- **Consolidate and improve Ireland's international competitiveness**
- **Foster balanced regional development**
- **Promote social inclusion**

National Development Plan **2000-2006: Strategy**

- **Continuation of macroeconomic policies**
- **Major investment in economic and social infrastructure**
- **Regional distribution of public and private investment**
- **Education and training attuned to labour markets**
- **Social inclusion measures**

National Development Plan **2000-2006: Communications**

- **Develop Irish sector to top decile of OECD rankings**
- **Establish framework for development of e-commerce and digital industries**
- **200M Euros over 6 years, leveraging further investment**
- **Two thirds in Border, Midlands and West Region**

Role of **Department of Public Enterprise**

- **Development of the regulatory framework to enable competition, innovation, service development, investment**
- **International Connectivity**
- **National Infrastructure**
- **Electronic Commerce Legislation**
- **Co-ordination with other Depts. and agencies**



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