



# **S** **SOUTHWEST** **BROADBAND**

*Exploring Satellite Technologies in Business, Education and Public Services*

*getconnected*  
ComReg Annual Conference  
2003

Regional Broadband Development  
Road Map for Connected Communities  
South West Broadband Initiative

Sinéad Crowley  
Project Manager  
South West Regional Authority

- Regional Snapshot
- Why Satellite?
- What is involved in the delivery of Satellite Broadband and wLAN?
- Aims and deliverables fo SWB
- Current state of play
- Lont Term Plans/options?
  
- Questions?

# Peripheral Region with High Growth Economy



- Counties Cork and Kerry - Area 12,100 sq. kms
- Population 580,000
- GDP 120% of European Average
- Very high-technology industrial presence – mainly electronics and chemicals
- Unemployment 3% +
- 25,000 students in Third Level
- Economic activity mainly centralised around Cork City

# ICT and Regional Development

“Death of distance” – don’t believe it

Left to market forces - ICTs have a much higher propensity to become tools of centralisation rather than decentralisation and agents of economic concentration rather than of economic dispersion.

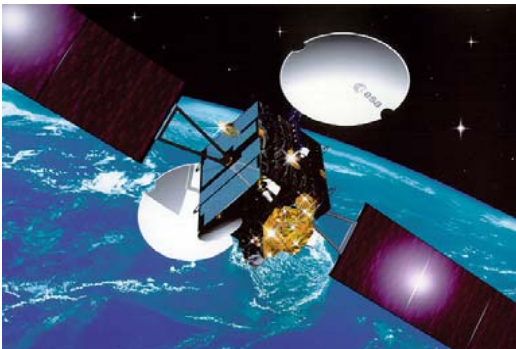
# Why Satellite and wLANs?

- Large territory with dispersed population
- Very high costs associated with fibre-laying
- Difficult to make business case to Telcos, especially small towns (600 – 1200 pp), and lower levels of economic activity
- Failing to get a Teleco prepared to provide broadband in many towns we decided to adopt a self help approach
- We viewed Satellite, clever caching hardware combined with wireless as an optimum approach

# Aims of the SWB Initiative

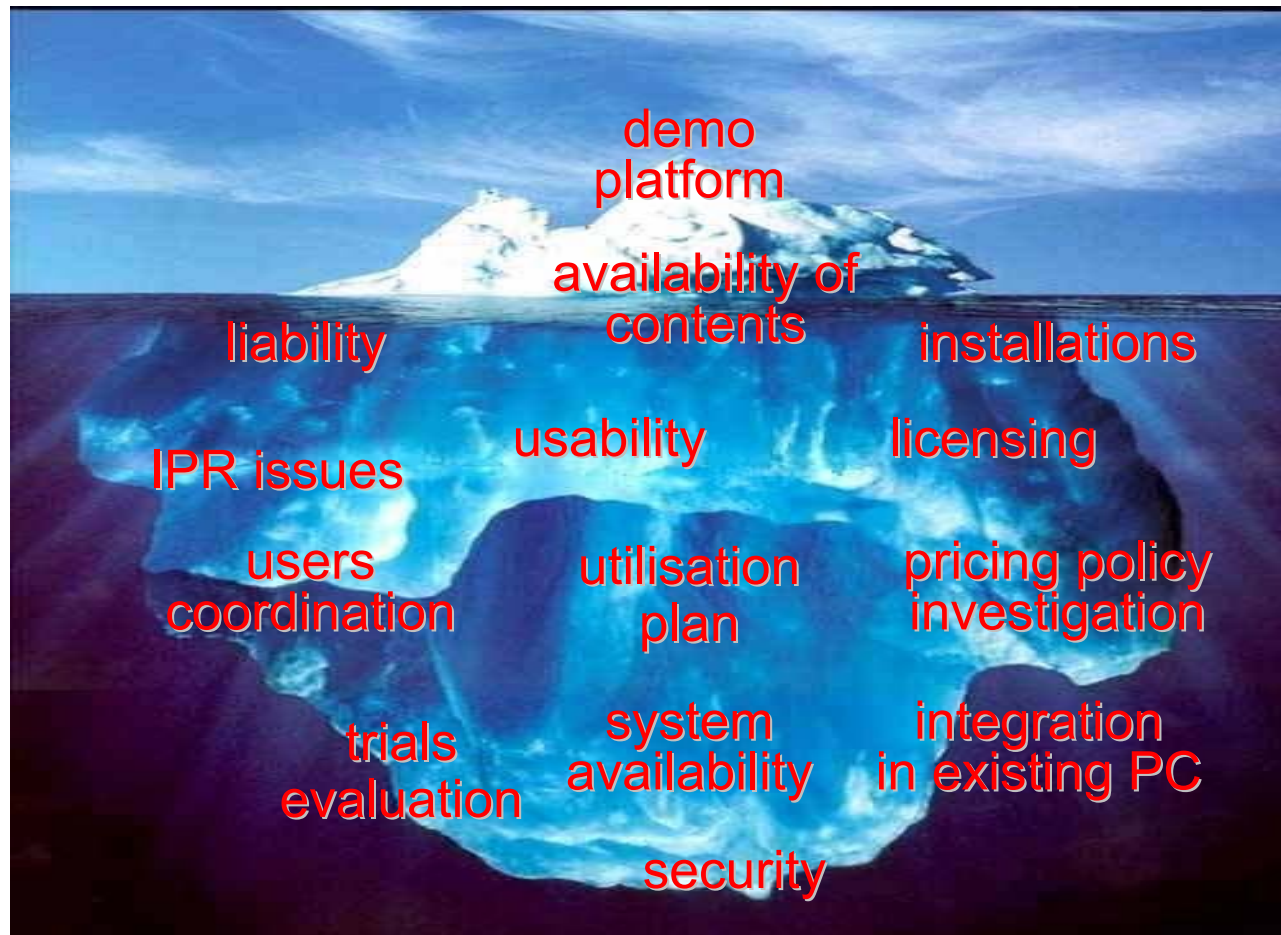


- To research and demonstrate satellite technology as a means of delivering broadband to rural and peripheral areas
- To evaluate its usability, cost-effectiveness and reliability, and
- To disseminate the outcomes and experience of the initiative throughout Ireland and across Europe
- A key element of the SWB will be to support and sustain innovation in technology, and future business development by Irish and European SMEs - in areas of applications and technology development



\* Picture courtesy of ESA website

# Feasibility v Sustainability



Slide courtesy of ESA



# SWB Partners

## SWB Steering Committee

Lead Partner - South West Regional Authority  
John McAleer, Sinead Crowley, Eoghan Allen

## Consortium Partners

Kerry County Council  
Cork County Council  
Údarás na Gaeltachta  
West Cork Adult Education Service (County Cork VEC)  
Post Graduate Medical and Dental Board, Cork University Dental School  
and Hospital  
ICS Skills (incorporating ECDL Ireland)

Technical Manager  
Ildana Teo

Evaluator  
National Micro Electronics  
Centre

Associate Partner  
Enterprise Ireland

# Industry Partners

- Confirmed Industry Partners

- ✓ Raytheon
- ✓ iDirect
- ✓ Satlynx/ Gilat/ Media Satellite
- ✓ Hughes/ Educom/ Orbitlink
- ✓ Tachyon
- ✓ Europe\*star
- ✓ Netdish (Italy)
- ✓ UrElectronics

- ✓ Intel
- ✓ DCM Group
- ✓ Duolog
- ✓ 3Com
- Satellites
  - ✓ Eutelsat W3
  - ✓ Telstar 12
  - ✓ Europe\*Star 2



# Field trails



SME Development

eGovernment

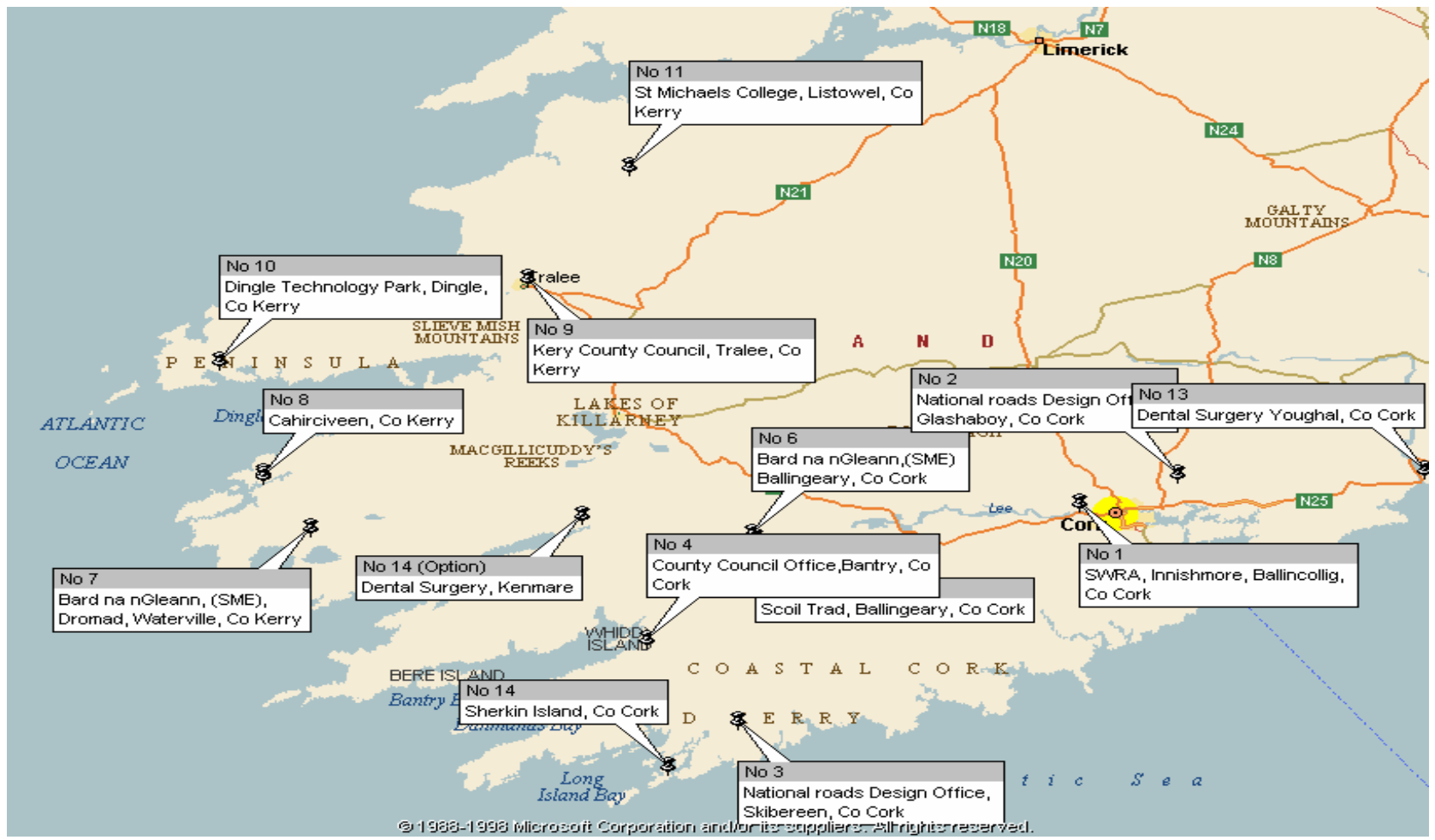
Health delivery

Distance Education

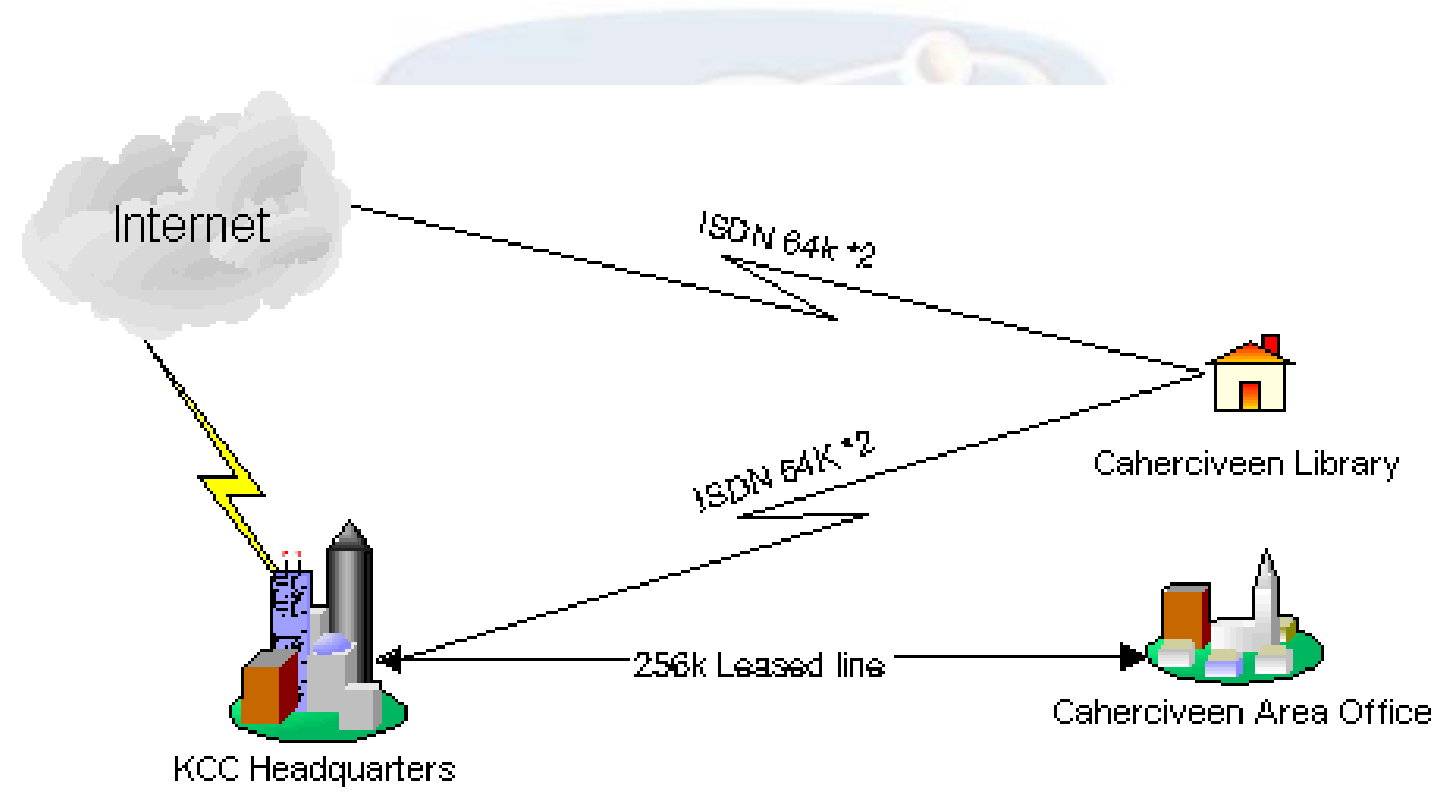
Wireless Local Area Networks



# Field Trial Locations

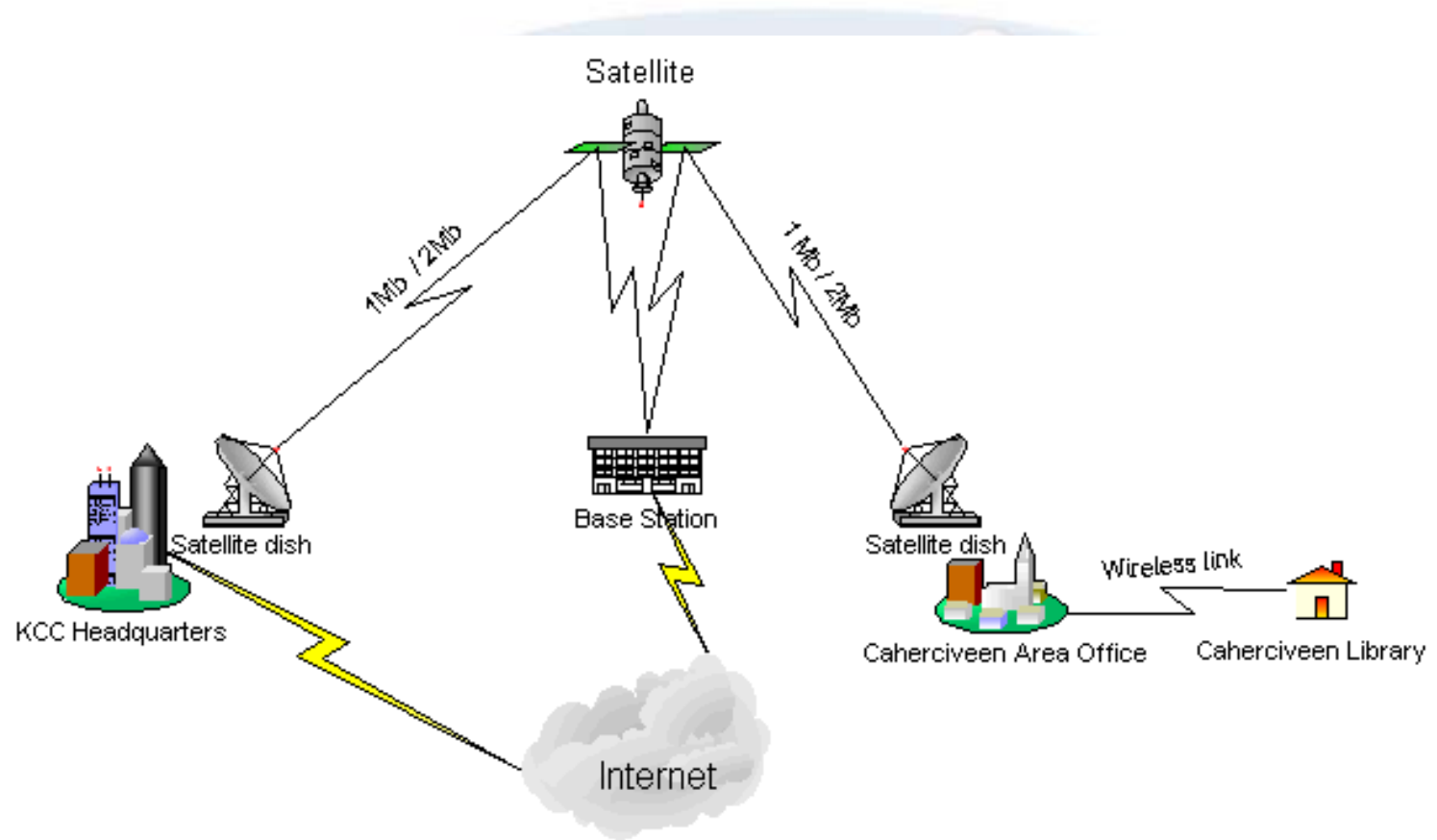


# Non-Satellite broadband – if you can afford it!



Graphic Courtesy of Kerry County Council

# Satellite broadband and wLAN



Graphic Courtesy of Kerry County Council

# Wireless LANs

- Satellite to wireless- 802.11b/g LANs are the most exciting development of the SWB project.
- Supported by on-site web and mail servers
- Such LANs are not expensive to install
- Not expensive to operate if bandwidth, administration and technical costs are built into subscription
- Very efficient and effective
- Users experience very fast speeds -11 Mbits/sec per second
- Installed and operational within days

# Progress to date

- 9 months into project
- Enormous industry support from space and ground sector operators
- Clearly satellite is a key technology in broadband rollout
- Importantly the technology is already beginning to deliver jobs in our region
- Both Satellite and wLAN - Many issues addressed – contention ratio, VPN, public access (caching, email servers, domain names, key, username, password...)
- Scalable satellite broadband means that you can increase your service levels to meet increasing demands



# Awareness/ Dissemination

- Oireachtas Joint Committee CMNR
- Dept. of An Taoiseach and ISF, Dept. Finance
- Pan-EU exchange
- Workshops 16/17 October 2003 at Cahersiveen  
, Co. Kerry
- International Conference on Broadband, Cork in  
April 2004

# Conclusions

- By using satellite, local Communities can very easily and economically provide broadband for themselves – Not-for-profit but self-sustaining model - to be managed as robust and quality service though (not 'second best')
- Bypass your Teleco - if it is not prepared to run fibre or provide DSL- **do it yourself.**
- National Intervention - Bulk buy space segment and resell /redeploy it strategically into disconnected towns and communities across the country!

# eEurope

- The European Commission wants to achieve a large increase in broadband rollout by end of next year-
- **If smaller towns and other peripheral areas are to be included , I very seriously suggest that Satellite broadband will have a key role to play**

# Please contact us

The South West Regional Authority and our partners in the South West Broadband project, will be happy to provide information on all aspects of our work –

Thank you for your attention.

Contact details

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[scrowley@swra.ie](mailto:scrowley@swra.ie)



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