

Information Notice

# **Implementation of EU Roaming Regulation by Irish Mobile Companies**

5<sup>th</sup> wave of Irish and EU aggregated roaming data

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## **1** Background

The first Regulation on International Roaming Services was published on 29 June 2007 - (EC) No 717/2007 roaming on public and mobile telephone networks within the Community<sup>1</sup>. This Regulation primarily capped charges for wholesale and retail voice calls (made and received) while roaming in the EU and also introduced pricing transparency measures to benefit consumers who roam in the EU. In addition to this, the Minister for Communications, Energy and Natural Resources made Regulations in December 2007 designating ComReg as the National Regulatory authority for the purpose of the Regulations S.I. 792 of 2007 - Communications (Mobile Telephone Roaming) Regulations 2007<sup>2</sup>. In May 2008, the European Commission launched a public consultation on the functioning of the 2007 Roaming Regulation, the Regulation was extended in duration and scope and the amending Roaming Regulation (EC) No 544/2009<sup>3</sup> was published on 29 June 2009. In light of these amendments, the Irish Roaming Regulations were also amended by S.I. No 156 of 2010<sup>4</sup> Communications (Mobile Telephone Roaming) (Amendment) Regulations 2010.

This is the fifth Information Notice published by ComReg and it covers the data collection period 1 April 2009 – 31 December 2009, however, the analysis also includes data from Q1 2009 for comparison purposes. The collection of data for monitoring purposes by National Regulatory Authorities (NRAs) is a requirement of the Roaming Regulation. Individual NRAs are required "*to monitor developments in wholesale and retail charges*" for voice calls, SMS and data charges. The Body of European Regulators for Electronic Communications (BEREC), formerly The European Regulators Group (ERG), coordinates the regular data collection exercise from all NRAs. This Information Notice provides an overview of roaming pricing including voice calls made and received, rest of world calls, pricing for SMS, data charges and surcharges for billed calls.

<sup>&</sup>lt;sup>1</sup> <u>http://eur-lex.europa.eu/LexUriServ/site/en/oj/2007/l 171/l 17120070629en00320040.pdf</u>

<sup>&</sup>lt;sup>2</sup> <u>http://www.attorneygeneral.ie/esi/2007/B25821.pdf</u>

<sup>&</sup>lt;sup>3</sup> <u>http://eur-lex.europa.eu/LexUriServ/LexUriServ.do?uri=OJ:L:2009:167:0012:0023:EN:PDF</u>

<sup>&</sup>lt;sup>4</sup> <u>http://www.attorneygeneral.ie/esi/2010/B27538.pdf</u>

BEREC's fifth report on International roaming was published at end of April  $2010^5$ .

The monitoring of developments in wholesale and retail pricing is in preparation for the European Commission's reviews of the roaming Regulation required by 30 June 2010 and 30 June 2011 respectively. This data collection exercise coincides with other work streams in this area coordinated by BEREC to assist the Commission with its review of the Regulation in June 2011. The information gathered thus far indicates a high level of compliance with the applicable Roaming Regulations. At a retail level, all consumers have access to the "Eurotariff" and, since 1 July 2009, consumers also have access to a "Euro SMS" tariff, with regulated maximum rates.

<sup>&</sup>lt;sup>5</sup> <u>http://erg.eu.int/doc/berec/bor 10 20 international roam report.pdf</u>

# 2 Key points

A comprehensive set of data was requested by all NRAs from national mobile operators.

The follow key points relate to the data collected for the period 1 April 2009 to 31 December 2009;

- Irish retail roaming prices for calls made and received continue to indicate compliance with the regulatory price ceilings.
- Ireland's "Eurotariff" price per calls made and received and price for the rest of the world (calls made while outside the EU/EEA) has been lower than the EU/EEA average over the reported periods.
- The retail "Eurotariff" price for sending a text message has decreased and is now at the regulated cap of 0.11 cents.
- While Ireland's retail non-group roaming data prices have tended to be above the EU/EEA average in the past, prices have declined to below the EU/EEA average since Q2 2009.
- Volumes of retail roaming data traffic have grown strongly over the reported periods. Between Q4 2008 and Q4 2009, volumes had grown by 52%.
- Ireland's aggregate wholesale price per megabit of roaming data among nongroup companies has fallen significantly, in line with the regulated price cap of one euro.
- The effect of the regulation on bill unitisation has meant that the level of surcharge for Irish billed prices for retail "Eurotariff" calls made has fallen from 39% in Q1 2009 to 16% in Q4 2009. A surcharge currently applies as Irish mobile operators have chosen to include the option to apply a minimum set-up charge. (The surcharge for Irish retail "Eurotariff" prices for calls received is now zero; a reflection of per second billing for these calls by operators).

## 3 Data Analysis

## Figure 1 - Note all prices quoted are Excluding VAT

EU/EEA Eurotariff Average Retail Price Per Minute of Voice Calls Made (Pre and Bill Pay) - Billed Minutes



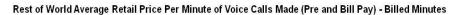
Ireland's "Eurotariff" for calls made remained below the regulated tariff in 2009. These prices were also below the EU/EEA average.

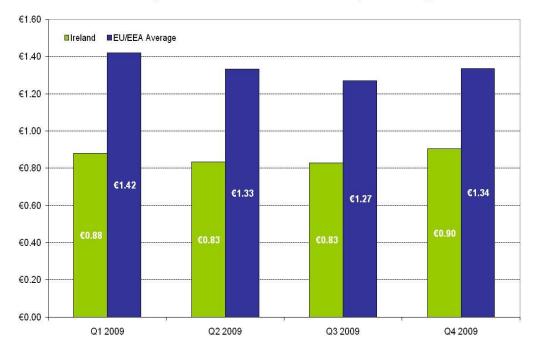
#### **Figure 2**



EU/EEA Eurotariff Average Retail Price Per Minute of Voice Calls Received (Pre and Bill Pay) - Billed Minutes

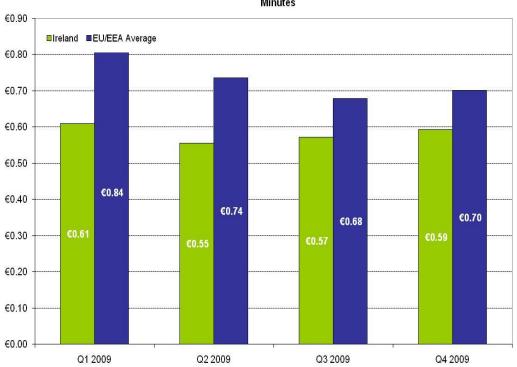
Ireland's "Eurotariff" for calls received is substantially below the regulated tariff and the EU/EEA price, falling to 8cents per minute in Q4 2009. This is likely to be, in part, for a number of operators, a reflection of the introduction of the obligation to implement per second billing.





Ireland's average price for making calls outside the EU/EEA is cheaper than the EU/EEA average. Ireland's price averaged around 86 cents in 2009.

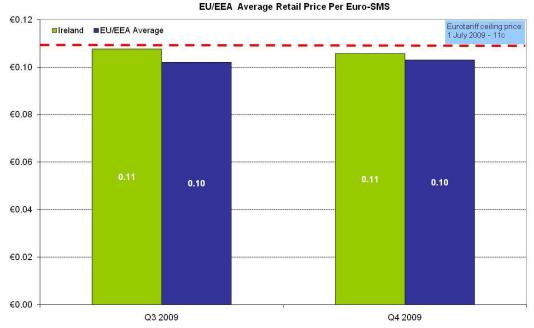
#### **Figure 4**



Rest of World Average Retail Price Per Minute of Voice Calls Received (Pre and Bill Pay) - Billed Minutes

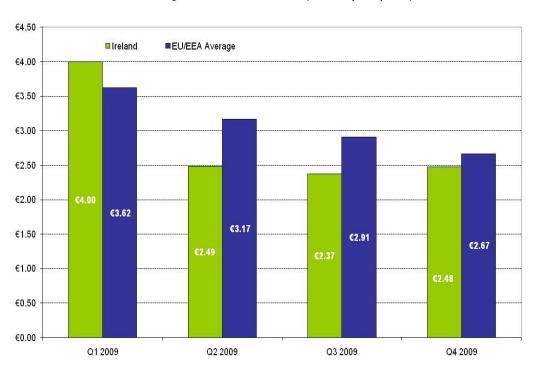
As per calls made, the average price in Ireland for receiving a call from outside of the EU/EEA is cheaper than the EU/EEA average, averaging 58 cents in 2009.

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Ireland's average price for sending a "Euro tariff" text message was below the regulated cap of 11 cents in Q3 and Q4 2009. This cap was introduced in Q3 2009.

#### Figure 6



EU/EEA Average Retail Price Per MB of Data (Non-Group Companies)

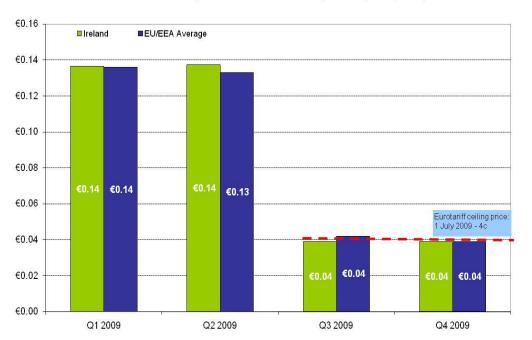
Ireland's retail roaming price per MB of data has varied over the reported periods reflecting customer movements to bundled tariffs. Although Ireland's non-group prices have tended to be above the EU/EEA average in the past, since Q2 2009 Ireland's prices have been below the EU/EEA average. Note: Non-group traffic means traffic between entities that are not within the same group (where such entities are fully-owned or majority-owned by the group).

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EU/EEA Average Wholesale Price Per Minute Voice Call (Non-Group Companies)

Although Ireland's wholesale price per call made has been at or below the regulated cap in 2009, prices remained above the EU/EEA average prices over the reported periods.



#### Figure 8

#### EU/EEA Average Wholesale Price Per SMS (Non-Group Companies)

Ireland's wholesale price per SMS has been of similar levels to the EU/EEA average over the reported periods. A regulated cap of 4 cents introduced as of July 2009 has led to substantial fall in these prices across the EU/EEA countries.

#### Figure 9



EU/EEA Average Wholesale Price Per MB of Data (Non-Group Companies)

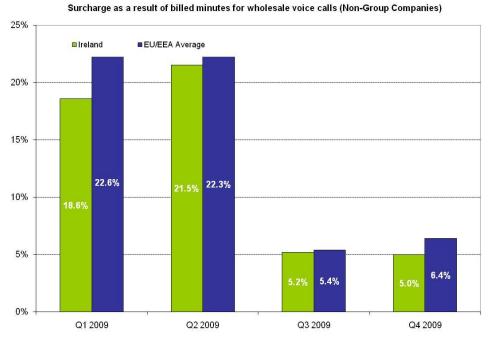
At a wholesale level, the average price per MB of roaming data by Irish mobile operators was well above the EU/EEA average in both Q1 and Q2 2009. However, following the introduction of a regulated price cap in July 2009, prices have declined significantly.



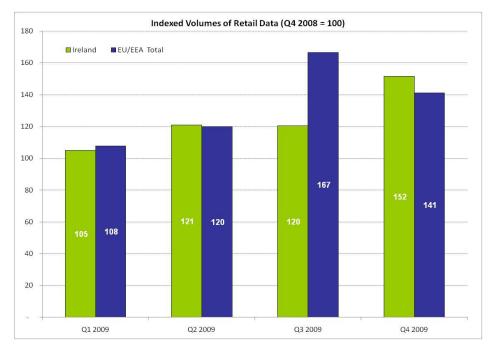
Eurotariff 45% Ireland EU/EEA Average 40% 35% 30% 25% 20% 15% 25.60% 25.00% 10% 10.00% 5% 9.50% 0% Q1 2009 Q2 2009 Q3 2009 Q4 2009

Surcharge as a result of billed minutes for voice calls made for all consumers: Retail

This chart shows the retail price percentage deviation arising from operator billing on a per minute basis as opposed to the price which would be incurred if billed on a per second basis (actual usage). While the Irish percentage deviation for calls made is above the EU/EEA average it has declined significantly between Q1 and Q4 2009. This is a reflection of the introduction of billing unitisation regulation.



This chart is similar as figure 10 but reflects pricing disparities at a wholesale level. For Ireland, the surcharge was below the EU/EEA average over the reported periods.



## Figure 12

The volume of retail data on Irish mobile networks has been growing substantially over the reported periods. In the year to Q4 2009, data volumes had increased by 52% compared to the EU/EEA average of 41%.

# 4 EU Regulatory Requirements 2007 - 2011

Requirements by all mobile operators	30 Aug 2007	30 Aug 2008	1 July 2009	1 July 2010		1 July 2011	
"Eurotariff"	0.49	0.46	0.43	0.39		0.35	
retail limit for			Per second bill	ing applies with the option to apply a			
voice calls made				imum charge for calls made.			
"Eurotariff"	0.24	0.22	0.19				
retail limit for voice calls received			Calls received	are charged on a per second basis.			
Wholesale limit for voice calls made	0.30	0.28	0.26	0.2	0.22		
Pricing transparency	Mobile operat free SMS to th consumers wi details for ma receiving a ca roaming in th	neir th pricing king and II when	will include pri The SMS will a receive more o	09 the free pricing transparency SMS cing details for SMS, MMS and Data. so include information on how to etailed pricing information and the European emergency number			
"Eurotariff" SMS retail price limit	N/A	N/A	0.11	0.11		0.11	
"Eurotariff" SMS wholesale price limit	N/A	N/A	0.04	0.04	0.04 0.04		
Wholesale data price limit (per megabyte)	N/A	N/A	€1.00	0.80	0.80 0.50		
Data bill shock measures	N/A	N/A	N/A	1 March 2010 Ability for consumers to opt in to €50.00 (ex VAT) data roaming limit.	Automati all consu €50.00 (d data roar Consume choose a alternativ no limit.	(ex VAT) ming limit. ers can an ve limit or	
				message when they are near to reaching their roaming limit set for their account. Customers cannot use any more data when their limit has been reached unless they contact their provider			
Voicemail	N/A	N/A	N/A	No charge to consumer to receive a voicemail message.			

## Note: All prices are quoted excluding VAT

## 5 Legal Basis

Article 7 of the Roaming Regulation (EC) NO 717/2007 requires NRAs to monitor developments in charges and to report to the European Commission every six months. Article 7(2) of the Regulation requires NRAs to make up-to-date information on the application of the Regulation publicly available. This Information Notice is published for this purpose.

As a Regulation of the European Parliament and the Council of the European Union, the requirements are directly applicable. In addition, the Minister for Communications, Energy and Natural Resources made Regulations in December 2007 designating ComReg as the National Regulatory Authority for the purpose of the Regulation.